CLIENT SUCCESS STORY Industry: Software/Multimedia

ConvertPlus Ordering Engine Increases Conversion Rate by 9% for Vector's VideoSoftDev



We wanted to continue to improve our shopper experience and conversion rate, so we used ConvertPlus to update our ordering engine and cart template. We were very pleased with the increase in conversion rate by 9%. The new solution is available out of the box in the 2Checkout Control Panel and was easy to implement by my team.

NAME OF



Alexander Galkin, Project Manager VideoSoftDev



Customer:

Vector - producer of VSDC audio and video conversion and editing software

Vertical: Multimedia software

Target: B2C, B2sB

Company Size: SMB

Benefits & Results:

- Improved shopper experience
- +9% increase in conversion rate

2Checkout Solution:

Avangate Monetization Platform | Cart Optimization Project

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Context & Objectives

VideoSoftDev was looking to boost conversion rates for its video editing software. With a strong relationship with the 2Checkout team, being clients since 2016, VideoSoftDev knew that it could count on 2Checkout to deliver a superior shopper experience and raise conversion rates.

Solution

VideoSoftDev decided to test 2Checkout's new ConvertPlus ordering engine. This is an API-driven, highly optimized hosted checkout built with the latest available frameworks. VideoSoftDev tested a one-column cart template using ConvertPlus in a seamless and convenient process.

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I have a discount coupon		Total price: 95,83 Total VAT (19%) : 15,30			VISA 🚭		
The total price inclusive of applicable taxes will be displayed before	the order is transmitted.			Billing details			
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Check out our <u>Customer Support</u> for more information on onlir payment related issues, order status and transactions. For prompt service, please state the order number from your confirmation email as a reference. We are happy to answer an questions you might have on the ordering process. Order processed by 2Checkout, authorized reseller and r 2Checkout (De Cuserstrate 93, 7)	y nerchant of the products and serv	Amsterdam, Netherlands	ba	2checkout Your payment is securely pro 2chectout. Who is 2chectout?	Your payn G	nent is secured	

Control: Existing 2Checkout Hosted Ordering Engine; Two-Column Template

Variation: ConvertPlus, API Driven Hosted Cart; One-Column Template

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Results

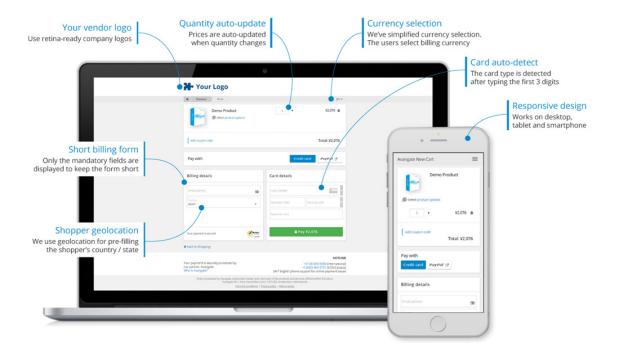
The ConvertPlus shopping cart increased conversion by 9% (95% statistical significance) for VideoSoftDev, giving the company new business by streamlining the checkout experience for their global customers.



2Checkout Cart Technologies

2Checkout offers a variety of cart technologies: you can leverage a hosted or an inline cart, depending on what works best for you.

ConvertPlus is our latest hosted ordering engine. This is an API-driven, highly optimized hosted cart built on the latest technology and incorporating conversion and authorization best practices.





For more information on ConvertPlus and how to activate it as a 2Checkout merchant:

Visit the 2Checkout Knwoledge Center

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About Vector and VSDC Editor

Vector Ltd is engaged in free multimedia software development. The company produces the VSDC range of audio and video conversion and editing software. The Vector team has a proven track record of developing fast, stable and highly efficient multi-purpose multimedia tools for a wide range of users. Solid development experience and commitment to ongoing improvement guarantee remarkable quality and ever-growing levels of customer satisfaction.



More information on http://www.videosoftdev.com

About 2Checkout

2Checkout is the leading all-in-one monetization platform for global businesses. It was built to help clients drive sales growth across channels and increase market share by simplifying the complexities of modern commerce like global payments, subscription billing, merchandising, taxes, compliance and risk, so they stay focused on innovating their products and delivering exceptional customer experiences.

Get more information at www.2checkout.com.

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